



EXPERIENCE CAMPS

FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2022

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FOR THE YEAR ENDED SEPTEMBER 30, 2022

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201-523-2622

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Experience Camps
Westport, Connecticut

Opinion

We have audited the accompanying financial statements of Experience Camps (a nonprofit organization), which comprise the statement of financial position as of September 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Experience Camps as of September 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Experience Camps and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Experience Camps' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

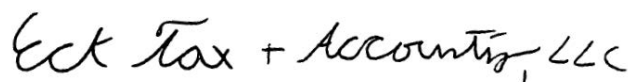
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Experience Camps' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Experience Camps' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Eck Tax & Accounting, LLC

Park Ridge, New Jersey
February 13, 2023

EXPERIENCE CAMPS
STATEMENT OF FINANCIAL POSITION
AS OF SEPTEMBER 30, 2022

ASSETS:

CURRENT ASSETS:

Cash and cash equivalents	\$ 978,408
Pledges receivable, net (Note 9)	4,368
Donations receivable	16,480
Prepaid expenses	33,021
Investments (Note 8)	4,082,482
Total Current Assets	<u>5,114,759</u>

NON-CURRENT ASSETS:

Property and Equipment:	
Computers	6,411
Net of accumulated depreciation (Note 4)	<u>(3,787)</u>
	2,624
 Pledges receivable, net (Note 9)	 384,011
Security deposit	2,500
 Total Non-current Assets	 <u>386,511</u>
 TOTAL ASSETS	 <u><u>5,503,894</u></u>

LIABILITIES AND NET ASSETS:

CURRENT LIABILITIES:

Accounts payable	15,175
Accrued and other expenses	198,061
Credit card payable	44,398
Total Current Liabilities	<u>257,634</u>
 TOTAL LIABILITIES	 <u>257,634</u>

NET ASSETS:

Without donor restrictions	4,857,881
With donor restrictions (Note 13)	388,379
TOTAL NET ASSETS	<u>5,246,260</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u><u>\$5,503,894</u></u>

EXPERIENCE CAMPS
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED SEPTEMBER 30, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS AND OTHER SUPPORT			
Donations	\$ 2,234,295	\$ 291,324	\$ 2,525,619
Special events, revenue (Note 11)	868,987	-	868,987
Special events, expenses	(347,563)	-	(347,563)
Grants	269,900	338,926	608,826
Inkind goods and services (Note 5)	120,708	-	120,708
Investment income (Note 8)	(467,663)	-	(467,663)
Net assets released from donor restrictions	382,978	(382,978)	-
Total Revenues, Gains and Other Support	<u>3,061,642</u>	<u>247,272</u>	<u>3,308,914</u>
FUNCTIONAL EXPENSES			
Program services	2,709,275	-	2,709,275
Fundraising	843,683	-	843,683
Management and general	123,185	-	123,185
Total Functional Expenses	<u>3,676,143</u>	<u>-</u>	<u>3,676,143</u>
CHANGE IN NET ASSETS	(614,501)	247,272	(367,229)
Net Assets, Beginning of Nine-month Period	5,472,382	141,107	5,613,489
Net Assets, End of Nine-month Period	<u><u>\$ 4,857,881</u></u>	<u><u>\$ 388,379</u></u>	<u><u>\$ 5,246,260</u></u>

EXPERIENCE CAMPS
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2022

	Program Services	<i>Supporting Activities</i>			Total
		Management & General	Fundraising	Supporting Subtotal	
Personnel					
Wages	\$ 1,205,035	\$ 37,876	\$ 399,490	\$ 437,366	\$ 1,642,401
Payroll taxes	101,327	2,869	32,509	35,378	136,705
Benefits	72,378	696	31,752	32,448	104,826
Total Personnel Costs	1,378,740	41,441	463,751	505,192	1,883,932
Other Expenses					
Program rental, supplies & materials	734,797	-	-	-	734,797
Professional fees	218,673	46,097	258,928	305,025	523,698
Camp travel	125,310	-	-	-	125,310
Office	47,709	16,712	49,360	66,072	113,781
Staff travel and meetings	86,817	6,795	13,888	20,683	107,500
Insurance	69,127	5,705	6,215	11,920	81,047
Software licensing fees	26,938	2,672	33,363	36,035	62,973
Occupancy	20,955	3,763	10,640	14,403	35,358
Marketing	209	-	7,538	7,538	7,747
Total Other Expenses	1,330,535	81,744	379,932	461,676	1,792,211
Total Functional Expenses	\$ 2,709,275	\$ 123,185	\$ 843,683	\$ 966,868	\$ 3,676,143

See independent auditor's report and notes to financial statements

EXPERIENCE CAMPS
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

CASH FLOWS FROM OPERATING ACTIVITIES:

Change in net assets	\$ (367,229)
Adjustments to reconcile change in net assets to net cash provided by / (used in) operating activities:	
Depreciation	75
Change in value of investments	614,731
Changes in operating assets and liabilities:	
Pledges receivable	(261,192)
Donations receivable	16,986
Prepaid assets	11,915
Accounts payable	12,649
Credit card	24,839
Accrued and other expenses	132,413
Net Cash Used In Operating Activities	<u>185,187</u>

CASH FLOWS FROM INVESTING ACTIVITIES:

Purchase of fixed assets	(2,699)
Purchase of securities	(984,630)
Proceeds from sale of securities	1,157,117
Net Cash Used In Investing Activities	<u>169,788</u>

CASH FLOWS FROM FINANCING ACTIVITIES:

Forgiveness of paycheck protection program (PPP) Loan	(173,619)
Net Cash Provided By Financing Activities	<u>(173,619)</u>
NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS	181,356
Cash and Cash Equivalents, Beginning if Year	797,052
CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 978,408</u></u>

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 1 - NATURE OF ORGANIZATION

Experience Camps, (the “Organization”) is a 501(c)(3) national not-for-profit that delivers year-round support for children and teens who have experienced the death of a parent, sibling, or primary caregiver.

More than five million children in the U.S. will experience the death of a parent, sibling or primary caregiver by the time they turn 18. Grieving young people are more likely to endure mental health challenges, poor academic performance, and negative long-term physical and financial outcomes than their non-grieving peers. Left unaddressed, childhood grief can undermine a child’s future. But with the proper interventions and an ecosystem of support around them, it can lead to remarkable resilience.

The Organization’s goals are to make grief support programs accessible to a larger population of grieving children, educate the public about the importance of talking about and addressing grief among children, and gain insights into how children, particularly children of color, are impacted by grief. Since 2009, Experience Camps has transformed the lives of thousands of children by reframing the experience of their grief and empowering them with the confidence, skills, and support to move forward. The programs are designed to help kids rediscover childhood, develop coping skills, and establish bonds with others who understand what it’s like to lose someone so important to them. The Organization was incorporated in the State of Maine in 2007. Its mission is to give grieving children experiences that change their lives forever.

The Organization’s program services include the following major components:

Summer Camp: The Organization provides young people with week-long, no-cost overnight camps that are clinically informed. These camps provide a space where children can experience the joy of childhood while learning to navigate their feelings with others who have experienced grief firsthand.

The Organization’s camp program meets kids at the intersection of grief and play. It starts with the foundation of summer camp, which encourages collaboration, self-esteem, and new experiences through sports, time outside in nature, and socializing in a tech-free environment. A clinically-informed peer-support model is woven throughout the camp experience. Clinical activities are grounded in modern grief theories like the dual-process model (oscillating between confronting and avoiding loss), which occurs as campers move between dance parties, soccer games, and reflective moments of grief.

The Organization’s oldest campers are invited to join the Leaders in Training program. Campers participate in a two-year program that starts after their sophomore year of high school and gradually applies increasing degrees of life lessons, character development, grief processing, and leadership goals. The Organization’s emerging leaders mentor younger campers, model empathy and resilience, and learn that even during the complexity of their teen years - when it can feel like nobody understands - they are not alone.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 1 - NATURE OF ORGANIZATION (CONTINUED)

Community: The Organization has applied hundreds of thousands of hours with grieving kids throughout the last 14 years to engaging programs and expert-driven digital content to support millions of grieving children year-round. The Organization meets children where they are — in their schools and communities; on state-of-the-art gaming platforms like Minecraft and Roblox; and via YouTube, TikTok, and other platforms — to provide innovative content and connected experiences that normalize their grief and build new pathways to grief support.

Culture: The Organization recognizes that every person will experience grief, and it is helping to build a more grief-sensitive society. By amplifying the voices and insights of the young people it serves, the Organization is providing community and coping skills to an exponentially larger audience of grieving young people. Additionally, the Organization continually strengthens its issue leadership role by gathering insights into how society deals with grief and sharing its findings via panels, broadcast and streaming media, and conference presentations.

Throughout all of its program components, the Organization prioritizes addressing the racial grief gap. Studies have shown that by age 10, Black and Brown children are two times more likely to have dealt with the death of their father and three times more likely to have dealt with the death of their mother. Additionally, 65% of all children experiencing COVID-associated orphanhood or the death of their primary caregiver are of a racial or ethnic minority. The Organization continues to enhance its recruitment and outreach efforts in communities of color who frequently do not have access to grief support services, and continues to ensure an inclusive environment at camp.

The Organization's principal source of revenue is money contributed by the general public.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Financial Statement Presentation

The financial statement presentation follows the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Non-for-Profit Entities*. The Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the nonprofit Organization or by the passage of time. When a donor restriction expires, the net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Prepaid Expenses

Prepaid expenses represent expenditures related to events conducted in subsequent year.

Revenue Recognition

Contributions: All contributions are considered available for the general program of the Organization, unless specifically restricted by the donor. The Organization reports all monetary gifts as support with donor restrictions if they are received with donor stipulations that limit their use or are subject to time restrictions.

Promises to Give: Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions are met or expire in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. A donor restriction expires when a stipulated time restrictions ends or when a purpose restriction is accomplished. Upon expiration of the restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at net present value of their estimated future cash flows. The discount on the amount is computed at the date of the pledges, using the 2-year treasury rate applicable to the years in which the promises are expected to be received. The interest rate used was 0.28%. Amortization of the discount is recognized as contribution revenue.

Contributed Materials and Services: The Organization recognizes contributions of materials at their estimated fair value at the date of donation. The Organization reports gifts of equipment and other nonmonetary contributions as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated services are defined as services that require specialized skills that would otherwise have been purchased by the Organization. No amounts have been reflected in the financial statements for donated services of volunteers because they do not meet the criteria for recognition in the financial statements under accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three (3) months or less to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses

The statement of functional expenses presents expenses by program and supporting service function, and by natural classification. Functional expenses have been allocated between program services, and supporting services based upon actual costs and percentage of personnel time devoted to each area. Certain overhead costs have been allocated based upon analysis of aggregate charges within each functional area.

Property and Equipment

The Organization records property and equipment at cost, or if received by donation, at estimated fair value at the time such items are received. Property and equipment with a cost or fair value in excess of \$1,000 with a useful life in excess of one year are capitalized. Major repairs and replacements that extend the useful life of property are similarly capitalized. Expenditures for repairs and maintenance are charged to expense as incurred. Vehicles, furniture, fixtures, and equipment are depreciated using the straight-line method over their useful lives which range from five to ten years. Leasehold improvements are amortized over the shorter of the remaining life of the lease or the actual asset life. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from accounts, and any related gain or loss is reflected in income for the period.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

The Organization follows FASB guidance on fair value, which, among other things, defines fair value, establishes a hierarchical framework for measuring fair value, and expands disclosure about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy is organized into three levels based upon the assumptions (referred to as “inputs”) used in pricing the asset or liability, as follows:

Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access the measurement date.

Level 2: Inputs are other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, with fair value being determined through the use of models or other valuation methodologies.

Level 3: Inputs are observable for the asset or liability and are used to the extent that observable inputs do not exist. Level 3 inputs require significant management judgment and estimation. Factors considered include the purchase cost, prices of recent private placements of the same issuer, liquidity of the investment, changes in financial condition of the issuer, and valuations of similar companies.

Inputs generally refer to the assumptions that market participants use to make valuation decisions. The inputs or methods used for valuing investments are not necessarily an indication of the risk associated with those investments. The valuation methodologies used may involve a significant degree of judgement. Accordingly, the degree of judgment exercised by the Organization in determining fair value is greatest for securities categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls, is determined based on the lowest level input that is significant to the fair value measurement.

Going Concern

The financial statements have been prepared under the going concern basis of accounting. Under this presumption, the Organization is reasonably expected to remain in existence and honor all its commitments for the foreseeable future.

New Accounting Pronouncements

ASU 2016-02 Leases (Topic 842): In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASU) No. 2016-02, Leases (Topic 842). The ASU’s core principle is to increase transparency and comparability among organizations by requiring recognition of rights and obligations from lease contracts longer than one year as assets and liabilities on the balance sheet.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The pattern of expense recognition in the statement of activities will depend on a lease's classification. For not-for-profit organizations, the standard takes effect for fiscal years beginning after December 15, 2021. The Organization is evaluating the effect that ASU No. 2016-02 will have on its financial statements and related disclosures.

ASU 2020-07(Topic 958): In September 2020, the FASB issued ASU No. 2020-07, *Presentation and Disclosures by Non-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts-in-kind. This ASU focuses on improving transparency in the reporting of contributed nonfinancial assets. Under the new standard's requirements, gifts-in-kind are to be presented as a separate line item on the statement of activities, with additional disclosures. The ASU requires the new standard to be applied retrospectively, with amendments taking effect for annual periods beginning after June 15, 2021. Early adoption is permitted. The Organization has adopted 2020-07. No significant impact was noted as a result of the adoption.

NOTE 3 - PAYCHECK PROTECTION PROGRAM

During 2021, the Organization applied for, and received a second round loan in the amount of \$173,619 from the Small Business Administration ("SBA") under the terms of the Paycheck Protection Program established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act, March 2020. The loan was fully forgiven by the SBA in during fiscal year 2022.

During 2020, the Organization received the first loan in the amount of \$128,357, from the Small Business Administration ("SBA") under the Payment Protection Program. The \$128,357 was forgiven in full, in accordance with provisions outlined in the CARES Act, and accordingly, recognized as revenue.

NOTE 4 - FIXED ASSETS

Fixed assets is stated at cost, less accumulated depreciation.

	<u>2022</u>
Computer equipment	\$ 6,411
Less: accumulated depreciation	<u>(3,787)</u>
Total Fixed Assets	<u>\$ 2,624</u>

NOTE 5 - CONTRIBUTED NONFINANCIAL ASSETS

The Organization benefited from in-kind contributions for the year ended September 30, 2022. The amount has been reported as both in-kind revenue and in-kind expense in the financial statements. The value of such goods and services for the year ended September 30, 2022 is as follows:

Camp Supplies	\$ 103,192
Legal Fees	12,515
Camp Medical Services	5,000
Stock Donation	<u>1</u>
Total	<u>\$ 120,708</u>

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 5 - CONTRIBUTED NONFINANCIAL ASSETS (CONTINUED)

Fair value techniques: These in-kind donations are valued at their fair value at the date of donation and are reported as unrestricted support unless explicit donor stipulations specify how donated assets must be used.

Donor restriction and use: The Organization did not monetize any contributed nonfinancial assets. The services related to medical services provided during the camping season, and were used in Organization's summer camp program. Unless otherwise noted, contributed nonfinancial assets did not have donor restrictions for the year ended September 30, 2022.

A vital component of the Organization's work with children struggling with grief, is its network of 432 volunteers. For the year ended September 30, 2022, the Organization tracked and reported volunteer hours. The average volunteer gave 40 hours during the summer camp to their activities with grieving children. As a result, the total volunteer hours listed was 17,280. The value of these hours is substantial, based on the hourly earnings provided by the Bureau of Labor Statistics. The Organization's volunteers are highly trained and closely supervised in their counseling activities. Similar services in Maine are valued at \$15.00 per hour as of September 30, 2022. The total value estimated for these services for the year ended September 30, 2022 was \$259,200. When including the value of these services, total program expenses increased from \$2,709,275 to \$2,968,475 and total program expenses as a percentage of total expenses increased from 74% to 75%. However, these donated services do not meet the criteria under generally accepted accounting principles to be recorded as contributed services.

NOTE 6 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use (if any) because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Cash and cash equivalents	\$ 978,408
Donations receivable	16,480
Pledges receivables, net	388,379
Prepaid expenses	33,021
Investments	<u>4,082,482</u>
Total	5,498,770
Less:	
Receivables not collectible within one year	384,011
Legacy funds	<u>597,222</u>
Total	981,233
Financial assets available to meet cash needs for general expenditure within one year	<u>\$ 4,517,537</u>

As part of its liquidity management, the Organization structures its financial assets to be available to satisfy its general expenditures, current liabilities, and other obligations as they come due. The Organization evaluates its net assets without donor restrictions position annually and ensures availability of cash and investments through a tiered portfolio structure. Tier I includes investments in cash and cash equivalents, which minimizes exposure to market risks and preserves constant dollar value.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 7 - TAX STATUS

Tier II serves as a longer term investment pool and is designed to provide moderate growth through a diversified allocation of equity, fixed income and alternative investments. The investments are overseen by the investment committee as well as an external investment advisor. Tier II components are intended to provide cash proceeds from investment returns to supplement the annual operating and capital budgets.

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is not subject to federal income taxes. The Organization is required to file a Return of Organization Exempt from Income Tax (Form 990) annually, with the IRS. In addition, the entity is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purposes. The entity has determined it has no activities subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS, for the year ended September 30, 2022.

Generally, federal and state authorities may examine the Organization's informational tax returns for up to three (3) years from date of filing. Consequently, income tax returns for years prior to 2019 are no longer subject to examination by tax authorities.

NOTE 8 - INVESTMENTS

The Organization reports investment income and unrealized gains and losses as increases or decreases in net assets without donor restrictions in the Statements of Activities and Change in Net Assets, unless a donor or law temporarily or permanently restricts their use. Restricted gains and investment income whose restrictions are met in the same year are reported as increases in net assets without donor restrictions.

Investments at fair market value at September 30, 2022 was \$4,082,482.

The following schedule summarizes the Organization's return on investments and its classification in the statement of activities for the year ended September 30, 2022.

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2022</u>
Interest and dividend income	\$ 147,305	\$ -	\$ 147,305
Net realized and unrealized gains	(601,033)	-	(601,033)
Investment expenses	<u>(13,935)</u>	<u>-</u>	<u>(13,935)</u>
Total Investment Income	<u><u>\$(467,663)</u></u>	<u><u>\$ -</u></u>	<u><u>\$(467,663)</u></u>

Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividend), is reflected in the statement of activities net of fees.

The following table presents information about the Organization's investments measured at fair value on a recurring basis as of September 30, 2022, and indicates the fair value hierarchy of the valuation techniques used.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

NOTE 8 - INVESTMENTS (CONTINUED)

Asset	Fair value measurements at reporting date using			Balance September 30 2022
	Level 1	Level 2	Level 3	
Fixed income	\$ 2,061,856	\$ -	\$ -	\$ 2,061,856
Equities	1,678,629	-	-	1,678,629
Alternative investments	-	341,997	-	341,997
Total Investments	<u>\$ 3,740,485</u>	<u>\$ 341,997</u>	<u>\$ -</u>	<u>\$ 4,082,482</u>

NOTE 9 - PLEDGES RECEIVABLE

The Organization, through its campaign, had entered into agreement with its donors involving future nonreciprocal transfers of cash. The agreements are recorded as pledges receivable, if the agreement is in substance, an unconditional promise to give. The long-term pledges receivable are shown at present value using a discount rate of 0.28%. The discount on the pledge was \$509 as at September 30, 2022.

Pledges receivable at September 30, 2022 are as follows:

	<u>2022</u>
Gross pledges receivable	\$ 403,639
Less: Discount to net present value	<u>(15,260)</u>
Net pledges receivable	<u>\$ 388,379</u>
	<u>2022</u>
Amounts due in:	
Less than one year	\$ 4,368
Two years, and over	<u>399,271</u>
Total	<u>\$ 403,639</u>

NOTE 10 - ADVERTISING COSTS

Advertising costs are expensed as incurred. During the year ended September 30, 2022, the Organization expensed \$7,747 for advertising costs.

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NOTE 11 - SPECIAL EVENTS

Special events generate revenue for the Organization as well as raise awareness about the Organization's mission. Some events are annual and some are incidental to the Organization's central activities and do not happen regularly.

The special events revenues and expenses are directly related to fundraising for the year ended September 30, 2022, is as follows:

	<u>2022</u>
Special event revenue	\$ 868,987
Less: Cost of direct benefits to donors	<u>(347,563)</u>
Total	<u>\$ 521,424</u>

NOTE 12 - CONCENTRATION OF CREDIT RISK

Cash and cash equivalents are insured up to \$250,000 by the Federal Deposit Insurance Corporation (the "FDIC"). The Securities Investors Protection Corporation (SIPC), insures the money market fund up to \$500,000. At times cash and cash equivalent amounts may be in excess of that amount. However, the Organization maintains its cash and cash equivalents at high-credit, quality financial institutions. The Organization also regularly monitors the financial condition of the banking institutions along with their cash balances and endeavors to keep potential risk at a minimum.

NOTE 13 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are subject to specific, externally imposed limitations made by a donor, or are time restricted. The restrictions expire upon the passage of time or once specific actions are undertaken by the Organization. The net assets are then released and reclassified to net assets without donor restrictions when these restrictions are satisfied. Net assets with donor restrictions consisted of the following:

	<u>2022</u>
Time restriction	\$ 340,403
Purpose restriction	<u>47,975</u>
Total	<u>\$ 388,978</u>

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NOTE 13 - NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets released from restrictions by satisfying the restricted purposes for the year ended September 30, 2022 were as follows:

	<u>2022</u>
Purpose restriction	\$ 333,920
Time restriction	<u>49,058</u>
Total	<u><u>\$ 382,978</u></u>

NOTE 14 - LEASES

The Organization entered into a three year operating lease agreement for office space in Westport, Connecticut that commenced in December of 2019, and ends in November of 2022. Future annual minimum lease payments due as of September 30, 2022 are as follows:

<u>Year</u>	<u>Rent</u>
FY 2023	\$ 31,992
FY 2024	32,952
FY 2025	33,941
FY 2026	5,684
FY 2027	-
Thereafter	<u>-</u>
Total	<u><u>\$ 104,569</u></u>

The lease requires additional rent payments equal to the increase in taxes, insurance and common area charges. The total operating lease expense including utilities for the year ended September 30, 2022 was approximately \$35,358.

NOTE 15 - SUBSEQUENT EVENTS

In accordance with ASC 855, the Organization evaluated subsequent events through February 13, 2023, the date these financial statements were available to be issued. There are no material subsequent events that have occurred subsequent to the financial position date through, February 13, 2023, that required recognition or additional disclosure in these financial statements.