



experience camps

EXPERIENCE CAMPS

FINANCIAL STATEMENTS

DECEMBER 31, 2020 AND 2019

EXPERIENCE CAMPS
FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Experience Camps
Westport, Connecticut

We have audited the accompanying financial statements of Experience Camps (the "Organization") which comprise the statement of financial position as of December 31, 2020 and 2019 and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

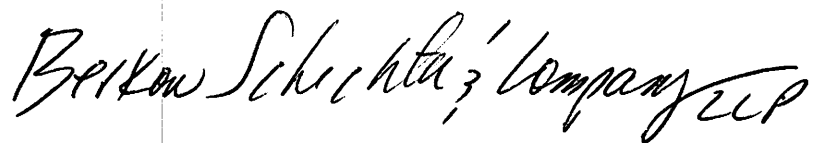
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Experience Camps as of December 31, 2020 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Berkow Schechter & Company LLP". The signature is written in a cursive, flowing style.

Berkow, Schechter & Company LLP

Stamford, Connecticut
April 26, 2021

EXPERIENCE CAMPS
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2020
(WITH COMPARATIVE AMOUNTS FOR DECEMBER 31, 2019)

	2020	2019
<u>ASSETS:</u>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 1,325,263	\$ 576,958
Pledges receivable, net (Note 8)	555,478	843,000
Donations receivable	432,531	258,787
Prepaid expenses and other assets	44,936	98,121
Investments (Note 7)	4,364,967	3,512,007
Total Current Assets	6,723,175	5,288,873
<u>NON-CURRENT ASSETS:</u>		
Property and Equipment:		
Computers	3,712	3,712
Net of accumulated depreciation (Note 4)	(3,712)	(3,712)
	-	-
Pledges receivable, net (Note 8)	104,481	502,005
Security deposit	2,500	2,500
Total Non-current Assets	106,981	504,505
TOTAL ASSETS	6,830,156	5,793,378
<u>LIABILITIES AND NET ASSETS:</u>		
CURRENT LIABILITIES:		
Accounts payable	3,000	4,672
Accrued and other expenses	84,799	17,977
Credit card payable	7,423	9,435
Total Current Liabilities	95,222	32,084
TOTAL LIABILITIES	95,222	32,084
NET ASSETS:		
Without donor restrictions	6,067,225	4,411,289
With donor restrictions (Note 13)	667,709	1,350,005
TOTAL NET ASSETS	6,734,934	5,761,294
TOTAL LIABILITIES AND NET ASSETS	\$ 6,830,156	\$ 5,793,378

EXPERIENCE CAMPS
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

	Without Donor Restrictions	With Donor Restrictions	2020 Total	2019 Total
REVENUES, GAINS AND OTHER SUPPORT				
Donations	\$ 1,946,113	\$ 166,703	\$ 2,112,816	\$ 3,640,878
Grants	47,500	1,000	48,500	165,000
Special events, revenue (Note 10)	173,829	-	173,829	541,317
Special events, expenses	(43,605)	-	(43,605)	(251,453)
Investment income (Note 7)	619,217	-	619,217	98,238
Net assets released from donor restrictions	849,999	(849,999)	-	-
Total Revenues, Gains and Other Support	3,593,053	(682,296)	2,910,757	4,193,980
FUNCTIONAL EXPENSES				
Program services	1,134,170	-	1,134,170	1,153,862
Fundraising	693,722	-	693,722	339,734
Management and general	109,225	-	109,225	105,583
Total Functional Expenses	1,937,117	-	1,937,117	1,599,179
CHANGE IN NET ASSETS	1,655,936	(682,296)	973,640	2,594,801
Net Assets, Beginning of Year	4,411,289	1,350,005	5,761,294	3,166,493
Net Assets, End of Year	\$ 6,067,225	\$ 667,709	\$ 6,734,934	\$ 5,761,294

EXPERIENCE CAMPS
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

	Program Services	<i>Supporting Activities</i>		Supporting Subtotal	2020 Total	2019 Total
		Fundraising	Management & General			
Personnel						
Wages	\$ 634,734	\$ 301,167	\$ 29,559	\$ 330,726	\$ 965,460	\$ 605,868
Payroll taxes	51,668	24,065	2,422	26,487	78,155	51,931
Benefits	37,007	31,492	2,642	34,134	71,141	50,527
Total Personnel Costs	<u>723,409</u>	<u>356,724</u>	<u>34,623</u>	<u>391,347</u>	<u>1,114,756</u>	<u>708,326</u>
Other Expenses						
Professional fees	186,560	230,510	43,313	273,823	460,383	154,699
Program	156,350	-	-	-	156,350	540,836
Office	6,692	44,641	21,675	66,316	73,008	50,903
Software licensing fees	22,133	37,948	4,321	42,269	64,402	41,336
Occupancy	19,994	9,997	3,332	13,329	33,323	6,393
Insurance	14,395	1,645	1,477	3,122	17,517	28,075
Travel and meetings	4,637	5,583	484	6,067	10,704	43,032
Marketing	-	6,674	-	6,674	6,674	25,579
Total Other Expenses	<u>410,761</u>	<u>336,998</u>	<u>74,602</u>	<u>411,600</u>	<u>822,361</u>	<u>890,853</u>
Total Functional Expenses	<u><u>\$ 1,134,170</u></u>	<u><u>\$ 693,722</u></u>	<u><u>\$ 109,225</u></u>	<u><u>\$ 802,947</u></u>	<u><u>\$ 1,937,117</u></u>	<u><u>\$ 1,599,179</u></u>

See independent auditor's report and notes to financial statements

EXPERIENCE CAMPS
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2019)

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 973,640	\$ 2,594,801
Adjustments to reconcile change in net assets to net cash provided by / (used in) operating activities:		
Depreciation	-	929
Change in value of investments	(503,362)	(21,214)
Changes in operating assets and liabilities:		
Pledges receivable	685,046	(1,345,005)
Donations receivable	(173,744)	(119,677)
Decrease in security deposit	-	(2,500)
Prepaid expenses and other assets	53,185	(76,638)
Accounts payable	(1,672)	(912)
Credit card	(2,012)	(1,646)
Accrued and other expenses	66,822	(9,223)
 Net Cash Provided By Operating Activities	1,097,903	1,018,915
 CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of securities	(3,513,880)	(1,545,421)
Proceeds from sale of securities	3,164,282	3,644
 Net Cash Used In Investing Activities	(349,598)	(1,541,777)
 NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS	748,305	(522,862)
 Cash and Cash Equivalents, Beginning of Year	576,958	1,099,820
 CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 1,325,263	\$ 576,958

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 1 - NATURE OF ORGANIZATION

Experience Camps (the “Organization”) is a 501(c)(3) not-for-profit organization delivering a national network of free summer camps and year-round support for children and teens who have experienced the death of a parent, sibling, or primary caregiver. Since 2009, Experience Camps has transformed the lives of thousands of children by reframing the experience of their grief and empowering them with the confidence, skills, and support to move forward with their lives. The programs are designed to help kids rediscover childhood, develop coping skills, and establish bonds with others who understand what it’s like to lose someone so important to them. The Organization was incorporated in the State of Maine in 2007. The Organization has its mission statement as providing bereavement support to grieving children.

As described in note 3, in March of 2020, the impact of Covid-19 pandemic impeded the Organization’s ability to perform in-person program services. Despite these hurdles, the Organization’s staff has continued to provide exceptional support to grieving children and teens, by harnessing remote and virtual tools. In person summer camp will resume in the summer of 2021 with the addition of new Virtual At-Home Camp for campers who are unable to attend camp in person.

The Organization’s program services include the following major components:

Summer Camp and Year-Round Support: The Organization’s one-week, overnight summer camp and year-round programs help to reframe the experience of grief and empower kids to develop invaluable coping skills that enable them to move forward with their lives. Through compassion, connection, and play, the programs empower grieving children to embody a life full of hope and possibility.

Overnight summer camp programs provide campers a safe environment where kids can explore their grief, break the isolation they may feel with their non-camp peers, and have a whole lot of fun. They have the opportunity to meet and connect with kids who are coping with similar challenges, build confidence, encourage laughter and navigate their grief through friendship, teamwork, athletics, and the common bond of loss. Under the guidance of professional bereavement staff, campers have the opportunity to share stories and remember the one who died, while exploring skills that will help them after camp. The program is designed to maximize each camper’s time with his or her bunkmates to give him or her time to bond and build the trust that leads to open communication. A full day of fun and rewarding activity takes place in the beautiful outdoors, surrounded by accepting friends, supportive counselors and fresh air.

In addition to the summer camp programs, the Organization provides a community of support for grieving kids extends beyond the bunk, all year-round, including grief resources and opportunities to reconnect.

Over the last five years, the Organization’s demand for camp has increased 500% and Covid-19 means tens of thousands more kids are now being impacted by childhood grief. The Organization’s 5-year goal is to double the number of kids attending camp and expand the Organization’s reach and resources to millions more.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 1 - NATURE OF ORGANIZATION (CONTINUED)

Leaders in Training: This program is designed to build resilient youth leaders through mentorship, training and peer support. The Organization's oldest campers are invited to join the Organization's Leaders In Training program. Campers participate in a 2-year program that starts after their sophomore year of high school and gradually applies increasing degrees of life lessons, character development, grief processing, and leadership goals. The Organization's emerging leaders mentor younger campers, model empathy and resilience, and learn that—even during the complexity of their teen years, when it can feel like nobody understands—they are not alone.

Organization's principal source of revenue is money contributed by the general public.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Financial Statement Presentation

The financial statement presentation follows the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Non-for-Profit Entities*. The Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the nonprofit Organization or by the passage of time. When a donor restriction expires, the net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions: All contributions are considered available for the general program of the Organization, unless specifically restricted by the donor. The Organization reports all monetary gifts as support with donor restrictions if they are received with donor stipulations that limit their use or are subject to time restrictions.

Promises to Give: Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions are met or expire in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. A donor restriction expires when a stipulated time restrictions ends or when a purpose restriction is accomplished. Upon expiration of the restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at net present value of their estimated future cash flows. The discount on the amount is computed at the date of the pledges, using the 2-year treasury rate applicable to the years in which the promises are expected to be received. The interest rate used was 0.13%. Amortization of the discount is recognized as contribution revenue.

Contributed Materials and Services: The Organization recognizes contributions of materials at their estimated fair value at the date of donation. The Organization reports gifts of equipment and other nonmonetary contributions as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used.

Donated services are defined as services that require specialized skills that would otherwise have been purchased by the Organization. No amounts have been reflected in the financial statements for donated services of volunteers because they do not meet the criteria for recognition in the financial statements under accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three (3) months or less to be cash equivalents.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses

The statement of functional expenses presents expenses by program and supporting service function, and by natural classification. Functional expenses have been allocated between program services, and supporting services based upon actual costs and percentage of personnel time devoted to each area. Certain overhead costs have been allocated based upon analysis of aggregate charges within each functional area.

Property and Equipment

The Organization records property and equipment at cost, or if received by donation, at estimated fair value at the time such items are received. Property and equipment with a cost or fair value in excess of \$1,000 with a useful life in excess of one year are capitalized. Major repairs and replacements that extend the useful life of property are similarly capitalized. Expenditures for repairs and maintenance are charged to expense as incurred. Vehicles, furniture, fixtures, and equipment are depreciated using the straight-line method over their useful lives which range from five to ten years. Leasehold improvements are amortized over the shorter of the remaining life of the lease or the actual asset life. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from accounts, and any related gain or loss is reflected in income for the period.

Fair Value Measurements

The Organization follows FASB guidance on fair value, which, among other things, defines fair value, establishes a hierarchal framework for measuring fair value, and expands disclosure about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy is organized into three levels based upon the assumptions (referred to as “inputs”) used in pricing the asset or liability, as follows:

Level 1: Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access the measurement date.

Level 2: Inputs are other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, with fair value being determined through the use of models or other valuation methodologies.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Level 3: Inputs are observable for the asset or liability and are used to the extent that observable inputs do not exist. Level 3 inputs require significant management judgment and estimation. Factors considered include the purchase cost, prices of recent private placements of the same issuer, liquidity of the investment, changes in financial condition of the issuer, and valuations of similar companies.

Inputs generally refer to the assumptions that market participants use to make valuation decisions. The inputs or methods used for valuing investments are not necessarily an indication of the risk associated with those investments. The valuation methodologies used may involve a significant degree of judgement. Accordingly, the degree of judgment exercised by the Organization in determining fair value is greatest for securities categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls, is determined based on the lowest level input that is significant to the fair value measurement.

Going Concern

The financial statements have been prepared under the going concern basis of accounting. Under this presumption, the Organization is reasonably expected to remain in existence and honor all its commitments for the foreseeable future.

New Accounting Pronouncements

ASU 2016-02 Leases (Topic 842): In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASU) No. 2016-02, Leases (Topic 842), which requires recognition of rights and obligations from lease contracts longer than one year as assets and liabilities on the balance sheet.

The pattern of expense recognition in the statement of activities will depend on a lease's classification. For not-for-profit organizations, the standard takes effect for fiscal years beginning after December 15, 2021. The Organization is evaluating the effect that ASU No. 2016-02 will have on its financial statements and related disclosures.

ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made: In June 2018 the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958) Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which clarifies how entities will determine whether to account for a transfer of assets as an exchange transaction or a contribution. The distinction is important because contributions are accounted for under ASC 958-605, Not-For-Profit Entities – Revenue Recognition, while exchange transactions are accounted for under other guidance such as ASC 606 Revenue from

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contracts with Customers. The guidance also clarifies how entities determine whether a contribution is conditional. The timing of revenue and expense recognition depends upon whether a contribution is conditional or unconditional. The Organization has evaluated contributions received and has determined that it will have no impact on its financial statements and related disclosures.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or by functional expense. Such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2020.

NOTE 3 - RISKS AND UNCERTAINTIES

In March of 2020, the World Health Organization (WHO), declared the outbreak of a novel coronavirus (Covid-19), a global pandemic. This highly contagious disease outbreak has adversely affected workforces, economies, and financial markets around the world. There is significant uncertainty around the breath and duration of business disruptions related to Covid-19 as well as its long term impact on the global economy.

As a result of the Covid-19 pandemic, the Organization received a loan for the amount of \$128,357, under the Payment Protection Program established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act, March 2020. The loan was forgiven in accordance with provisions outlined in the CARES Act.

The board of directors have also evaluated the Organization's ability to meet its obligations as they come due within one year. The board of directors have considered potential impacts on the Organization's financial position and liquidity and determined that carrying amounts are not significantly impacted. At the time of preparing these financial statements, the board of directors have reasonable expectation that the Organization has adequate resources to continue in operational existence for a period of at least 12 months from the date of these financial statements. Thus, the board of directors continue to adopt the going concern basis of accounting in preparing the financial statements.

As disclosed in note 1, the Organization was forced to cancel its in-person summer camp program due to the Covid-19 pandemic. However, the Organization was able to provide virtual camp programming to over 900 campers and as it relates to functional expenses allocation, the cancellation of in-person camp led the Organization's main program expense percentage to be lower in comparison to prior years. The Organization considers this impact temporary and expects the usual allocation percentage to resume in 2021.

EXPERIENCE CAMPS
 NOTES TO FINANCIAL STATEMENTS
 FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 4 - FIXED ASSETS

Fixed assets is stated at cost, less accumulated depreciation.

	<u>2020</u>	<u>2019</u>
Computer equipment	\$ 3,712	\$ 3,712
Less: accumulated depreciation	<u>(3,712)</u>	<u>(3,712)</u>
 Total Fixed Assets	 <u>\$ -</u>	 <u>\$ -</u>

NOTE 5 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use (if any) because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Cash and cash equivalents	\$ 1,325,263
Donations receivable	432,531
Pledges receivables, net	659,959
Prepaid expenses	44,936
Investments	4,364,967
Less:	
Receivables not collectible within one year	104,481
Legacy funds	<u>334,782</u>
Total	439,263
 Financial assets available to meet cash needs For general expenditure within one year	 <u>\$ 6,388,393</u>

As part of its liquidity management, the Organization structures its financial assets to be available to satisfy its general expenditures, current liabilities, and other obligations as they come due. The Organization evaluates its net assets without donor restrictions position annually and ensures availability of cash and investments through a tiered portfolio structure. Tier I includes investments in cash and cash equivalents, which minimizes exposure to market risks and preserves constant dollar value.

Tier II serves as a longer term investment pool and is designed to provide moderate growth through a diversified allocation of equity, fixed income and alternative investments. The investments are overseen by the investment committee as well as an external investment advisor. Tier II components are intended to provide cash proceeds from investment returns to supplement the annual operating and capital budgets.

EXPERIENCE CAMPS
 NOTES TO FINANCIAL STATEMENTS
 FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 6 - TAX STATUS

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is not subject to federal income taxes. The Organization is required to file a Return of Organization Exempt from Income Tax (Form 990) annually, with the IRS. In addition, the entity is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purposes. The entity has determined it has no activities subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS, for the year ended December 31, 2020 and 2019.

Generally, federal and state authorities may examine the Organization’s informational tax returns for up to three (3) years from date of filing. Consequently, income tax returns for years prior to 2017 are no longer subject to examination by tax authorities.

NOTE 7 - INVESTMENTS

The Organization reports investment income and gains and losses as increases or decreases in net assets without donor restrictions in the Statements of Activities and Change in Net Assets unless a donor or law temporarily or permanently restricts their use. Restricted gains and investment income whose restrictions are met in the same year are reported as increases in net assets without donor restrictions.

Investments at fair market value at December 31, 2020 and 2019 were \$ 4,364,967 and \$ 3,512,007 respectively.

The following schedule summarizes the Organization’s return on investments and its classification in the statement of activities for the years ended December 31, 2020 and 2019.

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2020</u>	<u>2019</u>
Interest and dividend income	\$ 109,784	\$ -	\$109,784	\$ 77,028
Net realized and unrealized gains	<u>509,433</u>	<u>-</u>	<u>509,433</u>	<u>21,210</u>
Total Investment Income	<u>\$ 619,217</u>	<u>\$ -</u>	<u>\$ 619,217</u>	<u>\$ 98,238</u>

Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividend), is reflected in the statement of activities net of fees. Investments fees for the year ended December 31, 2020 was \$43,983.

The following table presents information about the Organization’s investments measured at fair value on a recurring basis as of December 31, 2020 and 2019, and indicates the fair value hierarchy of the valuation techniques used.

EXPERIENCE CAMPS
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 7 - INVESTMENTS (CONTINUED)

Asset	Fair value measurements at reporting date using			Balance December 31, 2020
	Level 1	Level 2	Level 3	
	Mutual funds	\$ 1,634,956	\$ -	
Equities	1,632,278	-	-	1,632,278
Fixed income	768,890	-	-	768,890
Alternative investments	-	328,843	-	328,843
Total Investments	<u>\$ 4,036,124</u>	<u>\$ 328,843</u>	<u>\$ -</u>	<u>\$ 4,364,967</u>

Asset	Fair value measurements at reporting date using			Balance December 31, 2019
	Level 1	Level 2	Level 3	
	Mutual funds	\$ 3,512,007	\$ -	
Total Investments	<u>\$ 3,512,007</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,512,007</u>

NOTE 8 - PLEDGES RECEIVABLE

The Organization, through its campaign, had entered into agreement with its donors involving future nonreciprocal transfers of cash. The agreements are recorded as pledges receivable, if the agreement is in substance, an unconditional promise to give. The long-term pledges receivable are shown at present value using a discount rate of 0.13%. The discount on the pledge was \$237, and \$7,995 as at December 31, 2020 and 2019, respectively.

Pledges receivable at December 31, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Gross pledges receivable	\$ 660,196	\$ 1,353,000
Less: Discount to net present value	<u>(237)</u>	<u>(7,995)</u>
Net pledges receivable	<u>\$ 659,959</u>	<u>\$ 1,345,005</u>
	<u>2020</u>	<u>2019</u>
Amounts due in:		
Less than one year	\$ 555,478	\$ 843,000
Two years, and over	<u>104,718</u>	<u>510,000</u>
Total	<u>\$ 660,196</u>	<u>\$ 1,353,000</u>

EXPERIENCE CAMPS
 NOTES TO FINANCIAL STATEMENTS
 FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

NOTE 9 - ADVERTISING COSTS

Advertising costs are expensed as incurred. During the years ended December 31, 2020 and 2019, the Organization expensed \$6,674 and \$25,579 for advertising costs, respectively.

NOTE 10 - SPECIAL EVENTS

Special events generate revenue for the Organization as well as raise awareness about the Organization’s mission. Some events are annual and some are incidental to the Organization’s central activities and do not happen regularly.

The special events revenues and expenses are directly related to fundraising for the year ended December 31, 2020 and 2019, is as follows:

Changes in net assets without donor restrictions:

	<u>2020</u>	<u>2019</u>
Special event revenue	\$ 173,829	\$ 541,317
Less: Cost of direct benefits to donors	<u>(43,605)</u>	<u>(251,453)</u>
Total	<u>\$ 130,224</u>	<u>\$ 289,864</u>

In-kind contributions were part of the Organization’s special events and were included in both revenue and expenses. In kind contributions valued at \$16,939 and \$81,681, were recorded for the years ended December 31, 2020 and 2019, respectively.

NOTE 11 - CONCENTRATION OF CREDIT RISK

Cash and cash equivalents are insured up to \$250,000 by the Federal Deposit Insurance Corporation (the “FDIC”). The Securities Investors Protection Corporation (SIPC), insures the money market fund up to \$500,000. At times cash and cash equivalent amounts may be in excess of that amount. However, the Organization maintains its cash and cash equivalents at high-credit, quality financial institutions. The Organization also regularly monitors the financial condition of the banking institutions along with their cash balances and endeavors to keep potential risk at a minimum.

NOTE 12 - RELATED PARTY TRANSACTIONS

Prior to the Organization entering into a three year operating lease agreement for its new office space in Westport, Connecticut in December 2019, the Organization shared space with Camp Manitou, a for profit summer camp in which the Organization’s Chief Executive Officer, and spouse are both owners, and Directors. For the year ended December 31, 2019, the Organization paid Camp Manitou a payment of \$6,120 for the use of the shared office space. See footnote 14 for more information regarding the operating lease agreement.

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NOTE 12 - RELATED PARTY TRANSACTIONS (CONTINUED)

A member of the Board of Directors is employed by the agency that conducted the Organization's branding initiative project for the year ended December 31, 2020. Amount paid to the agency was \$60,213. Management believes the terms of the related party transaction were favorable to the Organization.

NOTE 13 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are subject to specific, externally imposed limitations made by a donor, or are time restricted. The restrictions expire upon the passage of time or once specific actions are undertaken by the Organization. The net assets are then released and reclassified to net assets without donor restrictions when these restrictions are satisfied. Net assets with donor restrictions consisted of the following:

	<u>2020</u>	<u>2019</u>
Time restriction	\$ 659,959	\$ 1,345,005
Purpose restriction	<u>7,750</u>	<u>5,000</u>
Total	<u>\$ 667,709</u>	<u>\$ 1,350,005</u>

Net assets released from restrictions by satisfying the restricted purposes for the year ended December 31, 2020 and 2019 were as follows:

	<u>2020</u>	<u>2019</u>
Time restriction	\$ 842,999	\$ -
Purpose restriction	<u>7,000</u>	<u>-</u>
Total	<u>\$ 849,999</u>	<u>\$ -</u>

NOTE 14 - LEASES

The Organization entered into a three year operating lease agreement for office space in Westport, Connecticut that commenced in December of 2019, and ends in November of 2022. Future annual minimum lease payments due as of December 31, 2020 are as follows:

<u>Year</u>	<u>Rent</u>
2021	\$ 30,651
2022	28,611
2023	-
2024	-
2025	-
Thereafter	<u>-</u>
Total	<u>\$ 59,262</u>

See independent auditor's report

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NOTE 14 – LEASES (CONTINUED)

The lease requires additional rent payments equal to the increase in taxes, insurance and common area charges. The total operating lease expense including utilities for the years ended December 31, 2020 and 2019 was approximately \$33,323, and \$6,393 respectively.

NOTE 15 - SUBSEQUENT EVENTS

In accordance with ASC 855, the Organization evaluated subsequent events through April 26, 2021 the date these financial statements were available to be issued. There are no material subsequent events that have occurred subsequent to the financial position date through, April 26, 2021 that required recognition or additional disclosure in these financial statements.